

CAPABILITY STATEMENT

CARMANI LLC

APPLIED AI · DATA ENGINEERING · REPORTING

CORE COMPETENCIES

We help Maryland agencies get more value from their data and systems:

- Applied AI: document search (RAG), AI agents, AI guardrails and testing
- Data engineering: pipelines, migrations, data conversion
- Reporting: Power BI dashboards and program reporting
- Data quality: validation, standardization, governance
- APIs and automation: Python and FastAPI services

KEY STAFF EXPERIENCE

Key staff bring hands-on results from their work in banking, healthcare, insurance, and enterprise technology.

Lead AI/ML Engineer

M.S. Computer Science (UMBC)
Microsoft Certified: Azure
Data Scientist Associate

91%

retrieval precision on AI search
over bank policies and loan files
(regional bank)

150,000+

AI requests served daily, 95% in
under 350 milliseconds
(manufacturer)

AI Engineer

M.S. Computer Science (UMBC)
Microsoft Certified: Azure
AI Engineer

60%

faster detection of SLA breaches
with real-time anomaly
detection (IT firm)

42%

lower AI running costs through
prompt and memory tuning
(health insurer)

Salman Jamal

Founder & CEO
U.S. Navy veteran

Led 25 personnel in zero-fail 24/7 flight operations
aboard USS Enterprise across two combat deployments;
15+ years leading teams and managing vendors.

DIFFERENTIATORS

- **Accuracy testing before delivery.** Our engineers build automated tests that catch drops in AI accuracy before release.
- **Guardrails from regulated work.** PII redaction, screening for malicious AI prompts, and audit logging, built for regulated environments.
- **Founder-led accountability.** The Navy veteran who ran 24/7 flight operations leads every engagement.

CONTACT

Salman Jamal, Founder & CEO

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Baltimore-Washington, MD

CERTIFICATIONS

Maryland VSBE

VB26-093393

Maryland Small Business Reserve

SB26-093383

eMMA Supplier ID

SUP1092318

SBA VetCert-certified SDVOSB, VOSB

Service-Disabled Veteran-Owned

NAICS

541512 (primary)

Computer Systems Design Services

541511

Custom Computer Programming Services

518210

Computing Infrastructure, Data Processing

COMMODITY CODES

80101508

Business intelligence consulting services

80101507

Information technology consultation
services

81111806

Database analysis service

81112007

Content or data standardization services

IDENTIFIERS

UEI

L9RXG633C851

CAGE

9QJX0